



# Aberdeen Emerging Opportunities Fund

Product Disclosure Statement (PDS)  
Issued: 30 September 2017

Issued by Aberdeen Asset Management Limited  
ABN 59 002 123 364, AFSL 240263

ARSN 109 536 503  
APIR ETL0032AU



## Important information

This PDS provides a summary of the significant information you need to make a decision, and contains a number of references to the Additional Information Booklet which forms part of this PDS. References to additional information are highlighted with a [A](#).

The Additional Information Booklet can be viewed or downloaded at:  
<http://www.aberdeenasset.com.au/en/australia/how-to-invest>. Alternatively, you can request a copy be sent to you by contacting the Aberdeen Client Service team.

**This is important information you should consider before making a decision to invest in the Aberdeen Emerging Opportunities Fund ('the Fund').**

The information in this document is general information only and does not take into account your personal financial situation or needs. You should consult a licensed financial adviser (in Australia) or an authorised financial adviser (in New Zealand) to obtain financial advice that is tailored to suit your personal circumstances.

Investments in the Fund can only be made by someone receiving this PDS (including an electronic version) in Australia or New Zealand. If you are in possession of this PDS outside Australia or New Zealand, you should seek advice regarding restrictions on investing. Failure to comply with relevant restrictions may violate laws.

Aberdeen, and any other entity, do not guarantee the repayment of capital or any rate of return on income or capital or the investment performance of the Fund.

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## Contact us

If you have any questions or would like more information about Aberdeen Asset Management Limited or the Fund or if you need a copy of any material that is incorporated into this PDS by reference, you can contact us in the following ways:

Telephone:  
1800 636 888

0800 446 439 (if calling from  
New Zealand)

+61 2 9950 2853 (if calling from  
outside Australia or New Zealand)

Email:  
[client.service.aust@aberdeenstandard.com](mailto:client.service.aust@aberdeenstandard.com)

Website:  
[aberdeenasset.com.au](http://aberdeenasset.com.au)

Post:  
Aberdeen Asset Management Limited  
Level 10, 255 George Street,  
Sydney, NSW, 2000, Australia  
GPO Box 4306, Sydney, NSW, 2001

Investors in the Fund through mFund:  
[mFund.com.au](http://mFund.com.au)

ASX mFund code: AFZ03

## 1. About Aberdeen Asset Management Limited

Aberdeen Asset Management Limited ('Aberdeen', 'we', 'us', 'our') is the issuer of this PDS and of units in the Fund. We are the responsible entity of the Fund under the Corporations Act and we also act as the investment manager of the Fund.

Aberdeen is the Australian subsidiary of Standard Life Aberdeen PLC group, formed following a merger between Aberdeen Asset Management plc and Standard Life PLC in August 2017.

Aberdeen Standard Investments is the asset management business of the Standard Life Aberdeen group.

Aberdeen Standard Investments is a leading global asset manager dedicated to creating long-term value for our clients.

With over 1,000 investment professionals Aberdeen Standard Investments manages \$988 billion<sup>1</sup> of assets worldwide and has clients in 80 countries supported by 50 relationship offices. This ensures we are close to our clients and the markets in which they invest.

We are high-conviction, long-term investors who believe teamwork and collaboration are the key to delivering repeatable, superior investment performance. We are resolute in our commitment to active asset management.

Some of the assets of our funds may be managed by other entities within the Aberdeen Standard Investments group.

## 2. How the Aberdeen Emerging Opportunities Fund works

The Fund is an Australian unit trust, registered as a managed investment scheme under the Corporations Act.

Unit trusts are vehicles that allow investors to pool their money with that of other investors and this pooled money is then managed by an investment manager, in this case Aberdeen. Aberdeen manages the pooled money in accordance with the investment objective, guidelines and strategies of the Fund. Investing in the Fund allows investors to access what they may otherwise not be able to access independently, including the services of an investment manager. The price of interests in the Fund will vary as the market value of assets in the Fund rises or falls.

When you invest, your money buys units in the Fund, which represent your holding in the Fund, and your name is entered on the Fund's register as a holder of units. Each unit in the Fund confers an equal and proportionate beneficial interest in the net assets of the Fund. The number of units you receive depends on the amount you invest and the current unit price. You can increase your units in the Fund by reinvesting distributions or making additional investments or decrease your units by making a withdrawal.

The Fund was admitted as an mFund product under the ASX Operating Rules on 1 September 2014.

While the Fund is admitted as an mFund product under the ASX Operating Rules, individuals and superannuation funds only (or as otherwise advised)<sup>2</sup> will be able to buy and sell units in the Fund through mFund.

mFund uses CHESSE, ASX's electronic settlement system, allowing automated application and withdrawal of units in the Fund through your ASX broker (or your financial adviser who uses a stockbroking service on your behalf).

### Unit prices

The application price of a unit is calculated by taking the net asset value of the Fund, divided by the number of units in the Fund on issue, then adding a buy spread which is an amount representing the estimated cost to convert application monies to investments.

While the Fund is Liquid (as defined in the Corporation Act), the withdrawal price of a unit is calculated by dividing the net asset value of the Fund by the number of units in the Fund on issue, then deducting a sell spread which is an amount representing the estimated cost to convert investments to cash for withdrawal purposes. When the Fund is not Liquid, the withdrawal price of a unit will be specified in any withdrawal offer. However, we are not obliged to make such offers.

### Investing in the Fund

#### Minimum investment

The minimum initial investment in the Fund is \$20,000. We have the right to fully redeem your investment in the Fund if your holding falls below \$20,000. Lesser amounts may be accepted into the Fund by prior arrangement at our discretion.

#### Who can invest in the Fund

The offer made in this PDS is available only to persons receiving the PDS within Australia or New Zealand. Units cannot be offered or sold within the United States (US) or offered or sold to, or for the account or benefit of, any 'US Person' as defined in Regulation S of the US Securities Act 1933. In very limited circumstances and at our discretion, persons in other jurisdictions who meet applicable local regulatory requirements may be able to invest in the Fund (please contact the Aberdeen Client Service team for further information).

Applications can be made by:

- an individual;
- companies;
- trustees (for example, superannuation funds, charities, family trusts); or
- incorporated bodies (for example, unions and associations).

The Fund can be accessed through an IDPS Provider with which we have entered into an agreement to allow units in the Fund to be offered through this service.

While the Fund is admitted as an mFund product, individuals and superannuation funds only (or as otherwise advised)<sup>2</sup> will be able to make initial and additional investments in the Fund using mFund. Further information about mFund is detailed in 'How to apply' in section 8 of this PDS.

We reserve the right to accept or reject applications at our discretion.

1. Standard Life AUM/AUA data as at 30 June 2017. Aberdeen Asset Management AUM data as at 31 March 2017. All other data as at 30 June 2017.  
2. Under certain circumstances, investors other than individuals and superannuation funds may be able to invest in the Fund through mFund. Please contact the Aberdeen Client Service team for further information.

### Additional investments

The minimum additional investment is \$5,000. If you are already a unitholder in the Fund, you can make additional investments at any time. Lesser amounts may be accepted into the Fund at our discretion. No contribution fees are payable. However, normal buy spread applies.

Any additional investments must be made in accordance with the PDS current at the time of the addition. You can make the additional investment by cheque or direct credit, together with an Application Form.

### Processing of applications and additional investments

The Fund's processing cut-off time is 2pm (Sydney time) on each Business Day (any day other than Saturday or Sunday on which banks are open for general banking business in Sydney).

We reserve the right to accept or reject all or part of an application at our discretion and delay processing of applications where we believe this to be in the best interests of all unitholders.

### Investing through an IDPS Provider

We have authorised the use of this PDS as disclosure to direct investors and investors of an IDPS (commonly known as a master trust or wrap account). If you invest through an IDPS Provider, your rights and liabilities will be governed by the terms and conditions of the disclosure document provided by them. Investors should carefully read those terms and conditions before investing.

### Anti-Money Laundering and Counter-Terrorism Financing laws

We are required to comply with these laws, including the need to establish your identity (and, if relevant, the identity of other persons associated with your account) including any appointed representative and/or under Power of Attorney.

### Withdrawals

You can decrease your units by making a withdrawal from the Fund. In some circumstances, such as when there is a freeze on withdrawals, unitholders may not always be able to withdraw their funds within the usual period on request.

### Minimum withdrawal

The minimum withdrawal amount from the Fund is \$5,000, unless the entire investment is withdrawn. No withdrawal fees are payable on a withdrawal. However normal sell spread applies.

We have the right to fully redeem your investment in the Fund if a withdrawal request would result in your holding falling below \$20,000 in the Fund.

### Processing of withdrawal requests

The Fund's processing cut-off time is 2pm (Sydney time) on each Business Day (any day other than Saturday or Sunday on which banks are open for general banking business in Sydney).

### Payment of withdrawal proceeds

Your withdrawal proceeds will be electronically deposited into your nominated Australian or New Zealand bank account, normally within 7 Business Days of the receipt and acceptance of the withdrawal request.

However in some circumstances, for example, where the assets of the Fund are not readily realisable so as to meet the withdrawal, we are permitted by the Constitution to take a longer period of time to pay the withdrawal request.

If the Fund is not Liquid, if the processing of applications and redemptions has been suspended, or if the Fund is being wound up you may not withdraw from the Fund unless we make a withdrawal offer to you in accordance with the Corporations Act. We are not obliged to make such offers. As at the date of the PDS the Fund is Liquid.

### Withdrawing through an IDPS Provider

If you gain exposure to the Fund through an IDPS Provider, to withdraw, you will need to complete the documents which the IDPS Provider requires.

### Withdrawing through mFund

While the Fund is admitted as an mFund product, individuals and superannuation funds invested through mFund will be able to make a withdrawal from the Fund using mFund.

### Distributions

#### Frequency of distributions

The Fund generally pays distributions annually.


Distribution amounts will vary from year to year and there may be times when there is no distribution paid.

On occasions the Fund may pay a special distribution, that is, a distribution payment in addition to that normally paid according to the Fund's distribution period. A special distribution may occur when there is either significant gains or a significant withdrawal from the Fund.

#### How distributions are calculated

Distributions are generally calculated based on the Fund's net income at the end of the distribution period divided by the number of units on issue. We generally distribute all taxable income to unitholders each year, including the net capital gains of the Fund. Net realised capital gains are typically distributed in the final distribution of the financial year.

Distribution payments are normally made within 30 days of the end of the relevant distribution period. If you do not make a choice on the Application Form, your distributions will be reinvested.

 You should read the important information about 'How the Aberdeen Emerging Opportunities Fund works' in section 1 of the Additional Information Booklet before making a decision to invest in the Fund. Go to:

<http://www.aberdeenasset.com.au/en/australia/how-to-invest>  
This information may change between the time you read this PDS and the day you sign the Application Form.

## 3. Benefits of investing in the Aberdeen Emerging Opportunities Fund

### Significant features

The Aberdeen Emerging Opportunities Fund is a high conviction actively managed emerging market equity portfolio managed using a bottom-up approach with little reference to a benchmark.

Utilising Aberdeen's proven equity investment philosophy and approach, that is replicated and consistent across all equity investment desks, we seek to identify quality companies trading at reasonable valuations through our own first hand research.

Refer to 'How we invest your money' in section 5 of this PDS for more information on the Fund's investments.



## Significant benefits

Investing in the Fund offers a number of benefits, including:

- Access to investment opportunities and diversification that individual investors usually cannot achieve on their own.
- A disciplined risk management process that manages different levels of investment risk relative to anticipated investment returns.
- Investment professionals who are part of a globally integrated network with global research capabilities delivering their best investment ideas and capabilities to clients around the world
- Participation in any income distributions from the Fund.

## 4. Risks of managed investment schemes

All investments carry risk. The likely investment return and the risk of losing money is different for each managed fund, as different strategies carry different levels of risk based on the underlying mix of assets. Generally, the higher the level of risk you are prepared to accept, the higher potential returns or losses. Assets with the highest long-term returns may also carry the highest level of short-term risk. Growth assets, such as shares and property, are generally considered the most volatile assets, as they are likely to experience greater fluctuations in value than defensive assets, such as fixed income and cash.


The significant risks for the Fund are as follows:

- **Market risk** – investment returns are influenced by the performance of the market as a whole. Changes in economic, technological, environmental or political conditions, and even market sentiment can (and do) arise. These changes can lead to changes in prices and overall market volatility. This means that the assets we buy can fluctuate in value.
- **Security and investment-specific risk** – within each asset class, individual securities can be affected by risks that are specific to that investment or that security. For example, the value of a company's shares can be influenced by changes in company management, its business environment or profitability. These risks can also impact on the company's ability to repay its debt.
- **Performance risk** – the Fund may fail to perform as expected in which case the Fund's investment objective may not be achieved.
- **Structural and fund risk** – investing in a managed fund is not like investing directly in securities, and can result in a different outcome, including in relation to income and capital gains. As responsible entity of the Fund, Aberdeen takes into consideration the Fund as a whole, and all unitholders. The Constitution of the Fund, subject to the Corporations Act, allows Aberdeen to terminate the Fund in certain circumstances.
- **Liquidity risk** – refers to the difficulty in selling an asset for cash quickly without an adverse impact on the price received. Under abnormal or difficult market conditions some normally liquid assets may become illiquid, restricting our ability to sell them and to make withdrawal payments for investors without a potentially significant delay.
- **Interest rate risk** – changes to interest rates can directly and indirectly impact investment value and returns.

- **International investing risk** – investing internationally carries additional risks due to differences between countries relating to accounting, auditing, financial reporting, government regulation, securities exchanges and transactional procedures. Foreign markets may also have different levels of liquidity, pricing availability, settlement and clearance procedures. The actions of foreign governments, exchange controls, defaults on government securities, political and social instability can also affect investments.
- **Prepayment risk** – certain debt securities can be prepaid at the option of the issuer. There is no assurance that proceeds received from a prepayment can be invested in similar securities generating the same level of return.
- **Currency risk** – changes in the value of the Australian dollar relative to other currencies can cause changes to the value of the Fund's overseas investments. Currency hedging international investments involves buying and selling currencies or currency derivatives to mitigate the impact of currency movements on the value of the Fund's foreign investments. The profit/loss on hedging is planned to offset the loss/profit of investment value caused by currency movements. The Fund is managed on an unhedged basis so it is fully exposed to currency movements.
- **Derivative risk** – derivatives are contracts between two parties that usually derive their value from the price of an underlying physical asset or market index. Risks associated with using derivatives include the value of the derivative failing to move in line with the underlying asset or index, potential illiquidity of the derivative and counterparty risk (where the counterparty to the derivative contract cannot meet its obligations under the contract). The Fund uses derivatives in accordance with Aberdeen's Derivative Risk Statement (DRS) which is reviewed annually. The DRS sets out the derivatives policies we have in place including in relation to the types of derivatives used, the criteria for approving and engaging derivative counterparties, the use of derivatives, the controls on their use, collateral requirements for non exchange trade derivatives and the processes for assessing compliance with those controls. A copy of the DRS is available on request.

Risk can be managed but it cannot be completely eliminated. It is important to understand the following:

- The value of your investment will go up and down.
- Past performance is not an indicator of future performance.
- The level of returns will vary and future returns may differ from past returns.
- Returns are not guaranteed and there is always the chance you may lose money on any investment you make in the Fund.
- Laws affecting your investment in a managed fund may change in the future.
- The level of risk for you will vary depending on a range of factors, including your age, investment time frame, where other parts of your wealth are invested, and your risk tolerance.

 You should read the important information about 'Risks of managed investment schemes' in section 2 of the Additional Information Booklet before making a decision to invest in the Fund. Go to:  
<http://www.aberdeenasset.com.au/en/australia/how-to-invest>  
This information may change between the time you read this PDS and the day you sign the Application Form.

## 5. How we invest your money

You should consider the likely investment return, risk and your investment time frame when choosing to invest in the Fund.

Aberdeen Emerging Opportunities Fund	
<b>Fund description</b>	The Fund invests primarily in a concentrated portfolio of around 40-70 emerging market listed securities with the potential for capital growth and increased earning potential.
<b>Investment objective</b>	To provide investors with high capital growth over the medium to long term (3-5 years) by seeking exposure to emerging stock markets worldwide or companies with significant activities in emerging markets.
<b>Fund strategy</b>	<p>Our emerging markets equities managers, located in Sao Paulo, London, Singapore, Bangkok, Hong Kong, Kuala Lumpur and Jakarta, seek to identify and invest in good quality emerging markets equities. Quality is chiefly an evaluation of a company's management, balance sheet and business model. Only those companies which pass our rigorous quality screen are assessed for value. We see risk in terms of investing in a poor quality company, or overpaying for a good one, and do not view risk in benchmark relative terms.</p> <p>We therefore downplay benchmarks in portfolio construction since these provide little indication of future performance. We are comfortable not holding companies if they do not satisfy our disciplined quality and valuation criteria, regardless of their benchmark weight. We never invest in a company without first meeting the management.</p> <p>The normal characteristics of the Fund include:</p> <ul style="list-style-type: none"> <li>• Low turnover due to our 'buy and hold' approach - average holding period of around five years.</li> <li>• Significant divergence from the benchmark.</li> <li>• Low cash allocation (as the aim is to be fully invested in securities).</li> </ul>
<b>Hedging strategy</b>	Unhedged
<b>Benchmark</b>	MSCI Emerging Markets Index (AUD unhedged)
<b>Minimum suggested time frame</b>	3-5 years or more
<b>Mix of asset classes<sup>1</sup></b>	<p>90-100% emerging market equity securities 0-10% Cash</p> <p>The Fund is generally fully invested in emerging market equity securities.</p>
<b>Derivatives</b>	Derivatives may be used to reduce risk or gain exposure to other types of investments when appropriate. Derivatives are not used to gear a fund. When derivatives are used, the Fund must be in a position to pay all of the associated obligations from the investments of the Fund.
<b>Risk Level<sup>2</sup></b>	7 - Very high. The Risk Level may change. Please visit our website at <a href="http://www.aberdeenasset.com.au">www.aberdeenasset.com.au</a> for the latest Risk Level for the Fund.
<b>Type of investors for whom the Fund is intended to be suitable</b>	Mainly direct and indirect investors seeking long term capital growth with some income through investment in emerging market equity securities. You should consult a licensed financial adviser to obtain financial advice that is tailored to suit your personal circumstances.
<b>Fund inception</b>	July 2004
<b>Fund performance</b>	For the latest available information on the performance of the Fund, including the performance history, please visit our website at <a href="http://www.aberdeenasset.com.au">www.aberdeenasset.com.au</a> (past performance is no indication of future performance, so your decision to invest in the Fund should not be based on past performance).
<b>Distributions frequency</b>	Annually (30 June). For up-to-date information on the distribution history of the Fund, please visit our website at <a href="http://www.aberdeenasset.com.au">www.aberdeenasset.com.au</a>
<b>Labour standards, environmental, social or ethical considerations</b>	Our investment decisions do not specifically take into account labour standards or environmental, social or ethical considerations. Underlying Aberdeen's quality assessment is the belief that companies with a best practice approach to governance can provide a more sustainable and higher quality investment opportunity. Our company review includes factors which may be impacted by social, environmental and ethical issues. However we do not use specific methodology or have predetermined views about the extent to which such issues will be taken into account in a review.
<b>Changes to fund details and investments</b>	We have the right to make changes to the Fund at any time, and in some cases without prior notice. This could include closing or terminating the Fund, amending its investment parameters, including the investment objective and strategy, or changing the asset class allocation ranges and currency strategy (if applicable). We will inform you about any material change to the Fund's details in your next regular communication or as otherwise required by law. Details of any change will be available on our website, <a href="http://www.aberdeenasset.com.au">www.aberdeenasset.com.au</a>

1. These are indicative asset allocation ranges for the Fund. If market movements, investments into or withdrawals from the Fund, or changes in the nature of an investment, or a change in the fund investment strategy, cause the Fund to move outside these indicative ranges, or a limit set out in this PDS, this will be addressed by us as soon as reasonably practicable.

2. The Risk Level represents the Standard Risk Measure (SRM) for the Fund. The SRM is generally reviewed each year based on the latest estimates of long-term volatility and correlation data. Any significant changes to market conditions or refinements to the SRM methodology may alter the SRM from time to time. Please visit our website at [www.aberdeenasset.com.au](http://www.aberdeenasset.com.au) for more information on SRMs.

## 6. Fees and costs

### Did you know?

Small differences in both investment performance and fees and costs can have a substantial impact on your long term returns. For example, total annual fees and costs of 2% of your investment balance rather than 1% could reduce your final return by up to 20% over a 30 year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs. You may be able to negotiate to pay lower contribution fees and management costs where applicable. Ask the fund or your financial adviser.

### To find out more

If you would like to find out more, or see the impact of fees based on your own circumstances, the **Australian Securities and Investments Commission (ASIC)** website ([www.moneysmart.gov.au](http://www.moneysmart.gov.au)) has a managed investment fee calculator to help you check out different fee options.

This document shows fees and other costs that you may be charged. These fees and costs may be deducted from your money, from the returns on your investment or from the assets of the Fund as a whole.

Taxes are set out in the 'How managed investment schemes are taxed' section on page 7 of this PDS.

You should read all the information about fees and costs because it is important to understand their impact on your investment.

Unless otherwise stated, all fees and costs quoted in this PDS are gross of income tax, inclusive of GST (and any applicable stamp duty) and net of an estimate of any applicable Reduced Input Tax Credits (RITCs). All dollar amounts quoted are in Australian dollars.

Type of fee or cost	Amount	How and when paid
<b>Fees when your money moves in or out of the Fund<sup>1</sup></b>		
Establishment fee The fee to open your investment.	Nil	
Contribution fee The fee on each amount contributed to your investment.	Nil	
Withdrawal fee The fee on each amount you take out of your investment.	Nil	
Exit fee The fee to close your investment.	Nil	
<b>Management costs<sup>2,3</sup></b> The fees and costs for managing your investment		
Management fee <sup>4</sup>	1.50% p.a (capped) of the gross asset value of the Fund.	This fee is paid to Aberdeen for managing the Fund. It is accrued daily in the unit price and calculated and paid monthly in arrears from the Fund prior to calculation and payment of distributions.
Indirect costs <sup>5</sup>	0.06% p.a. of the net asset value of the Fund	This is an estimate of the indirect costs that reduce the return on, or the value of your investment, and are not charged to you directly as a fee. Indirect costs are factored into the asset value of the Fund and reflected in the daily unit price.
<b>Service fees<sup>6</sup></b>		
Switching fee The fee for changing investment options.	Nil	

- Buy/sell spreads may be incurred. Please see 'Additional explanation of fees and costs' on page 7 of this PDS for more details.
- Management costs are paid from the assets of the Fund and are reflected in the Fund's unit price. They will reduce (whether directly or indirectly) the return on the Fund. Please see 'Additional explanation of fees and costs' on page 7 of this PDS for more details.
- A portion of the Fund may be directly invested in other investment vehicles managed by us and other Aberdeen Standard Investments group companies. In such situations, no additional management fees are incurred.
- The management fee can be individually negotiated if you are a wholesale client under the Corporations Act.
- The indirect costs quoted in this PDS are an estimate of the indirect costs incurred by the Fund for the financial year ended 30 June 2017. The indirect costs are calculated based on actual information and estimates (if applicable) available at the issue date of this PDS. The actual amount charged in the current and subsequent financial years will depend on the actual indirect costs incurred by the Fund. From time to time, we will provide notification of non-material updates to the indirect costs on our website at [www.aberdeenasset.com.au](http://www.aberdeenasset.com.au). Please see 'Additional explanation of fees and costs' on page 7 of this PDS for more details.
- Other service fees may be payable. Please see 'Additional explanation of fees and costs' on page 7 of this PDS for more details.

## Example of annual fees and costs for the Fund

This table gives an example of how the fees and costs for the Fund can affect your investment over a one-year period. You should use this table to compare this product with other managed investment products.

EXAMPLE Aberdeen Emerging Opportunities Fund	Balance of \$50,000 <sup>1</sup> with a contribution of \$5,000 during the year.	
Contribution Fees	Nil	For every additional \$5,000 you put in, you will be charged \$0.
PLUS Management costs comprising:	1.56% p.a	And for every \$50,000 you have in the Fund, you will be charged \$780 each year.
Management fee	1.50% p.a	
Indirect costs	0.06% p.a	
EQUALS Cost of the Aberdeen Emerging Opportunities Fund	If you had an investment of \$50,000 at the beginning of the year and you put in an additional \$5,000 during that year, you would be charged costs of from: \$780 to \$858 <sup>2</sup> . What it costs you will depend on the fees you negotiate.	

1. This amount is prescribed by legislation. The example above assumes that the \$50,000 is invested for the entire year, the value of the investment is constant over the year and that the additional \$5,000 is invested at the end of the year. Please note that the minimum initial investment for the Fund is \$20,000 and the minimum additional investment is \$5,000.
2. Additional fees and costs may apply. This example does not take into the account the buy/sell spread or reimbursements from the Fund for any items and expenses of an extraordinary nature.

## Additional explanation of fees and costs

### Management costs

Management costs comprise the management fee and indirect costs that you incur by investing in the Fund.

#### Management fee

The management fee is paid to us from the assets of the Fund and is reflected in the Fund's unit price. The routine costs of running the Fund, including custodian, registry, and administration costs (excluding transactional and operational costs as detailed below) are paid by us from the management fee. However, we reserve the right to be additionally reimbursed from the Fund for any items and expenses of an extraordinary nature.

The management fee can be individually negotiated if you are a wholesale client under the Corporations Act. Please contact the Aberdeen Client Service team for details.

#### Changing the fees

We may increase our fees or introduce new fees without unitholder consent. We will provide investors with at least 30 days' advance notice of any increase to our fees. Reasons for increasing fees might include changing economic conditions or changes in regulations or to the Fund's Constitution.

We also reserve the right to waive or reduce any of the fees described in this PDS without prior notice.

#### Indirect costs

In investing the assets of the Fund in accordance with its investment objective and strategy, the Fund can incur indirect costs. Indirect costs include any amount not already disclosed as a fee or cost, that reduces (directly or indirectly) the performance return of the Fund. Indirect costs are reflected in the Fund's daily unit price, and can include any underlying (indirect) management costs and performance related fees, and other indirect costs (including the cost of certain types of derivatives used for trading activity other than hedging, if applicable).

Indirect costs are not paid to us.

The indirect costs are estimates and may vary from year to year. From time to time, we will provide notification of non-material updates to the indirect costs on our website at [www.aberdeenasset.com.au](http://www.aberdeenasset.com.au).

#### Transactional and operational costs

In operating the assets of the Fund, the Fund may incur transactional and operational costs when assets are bought and sold, including brokerage, clearing and settlement costs, buy/sell spreads and applicable stamp duty. These costs, which are factored into the asset value of the Fund and reflected in the daily unit price, are recovered in part by the buy/sell spread charged on applications and withdrawals.

The Fund may also incur other transactional and operational costs through the day-to-day trading activity required to execute the Fund's investment strategy (and can include the cost of derivatives used for hedging purposes, if applicable). These costs, which are factored into the asset value of the Fund and reflected in the daily unit price, are an additional implicit cost to unitholders in the Fund. These costs are not recovered through the buy/sell spread.

Transactional and operational costs are not paid to us.

The estimated net transactional and operational costs (that are not recovered through the buy/sell spread) are detailed in the Additional Information Booklet. These costs may vary from year to year.


#### Buy/sell spread

Buy/sell spreads are an amount representing the estimated costs arising from applications and withdrawals made by investors moving into and out of the Fund.

The buy/sell spreads for the Fund are set out in the Additional Information Booklet.

#### Service fees

If you consult a financial adviser or broker, and/or access the Fund via mFund or an IDPS Provider, advice or special request fees may be payable to them by you, or on your behalf under your arrangements with them. You should refer to their Statement of Advice, or speak to them directly regarding these fees.

 You should read the important information about 'Fees and costs' in section 3 of the Additional Information Booklet before making a decision to invest in the Fund. Go to: <http://www.aberdeenasset.com.au/en/australia/how-to-invest>  
This information may change between the time you read this PDS and the day you sign the Application Form.

## 7. How managed investment schemes are taxed

**It is important to note that investing in the Fund is likely to have tax consequences. We strongly advise that you seek professional tax advice before investing in the Fund.**

Generally, it is our policy to fully attribute the net income of the Fund to investors every year. As a result, Australian tax should not generally be payable by the Fund. It is intended that unitholders will be attributed all of the income of the Fund in each year of income and, as a result, unitholders will be liable to pay tax on their attributed share of the net income of the Fund.

Investors should obtain advice from professional tax advisers about their individual circumstances as the tax consequences will vary depending on their individual circumstances. Investors who invest in the Fund through an IDPS Provider should seek separate tax advice.

**A** You should read the important information about 'How managed investment schemes are taxed' in section 4 of the Additional Information Booklet before making a decision to invest in the Fund. Go to:  
<http://www.aberdeenasset.com.au/en/australia/how-to-invest>  
This information may change between the time you read this PDS and the day you sign the Application Form.

## 8. How to apply

### Direct investor

Direct investors making an initial or additional investment in the Fund should read this PDS together with the 'Additional Information Booklet' then complete the relevant sections of the Application Form and sign it. All investors applying for a new Aberdeen account must also complete an Identification Form (for the purposes of Anti-Money Laundering and Counter-Terrorism Financing laws). Identification Forms can be downloaded from the 'How to Invest' page at [www.aberdeenasset.com.au](http://www.aberdeenasset.com.au). Initial and additional investment payments can be made either by direct credit or cheque to our registrar.

Account name: AAML Applications Trust Account  
Name of institution: National Australia Bank  
BSB: 083-001  
Account number: 871692399  
or  
By cheque (please make your cheque payable to):  
AAML Applications Trust Account.

If investing via direct credit, confirmation that funds have been received is required prior to units being issued.

The completed Application Form, Identification Form (if applicable) and the cheque (if applicable) can be forwarded to us in accordance with the instruction on the application form.

### Investing through an IDPS Provider

If you intend to invest in the Fund through an IDPS Provider, you will need to give a direction to the IDPS Provider to invest in the Fund and complete the documents provided by them. Please contact the Aberdeen Client Service team for a current list of IDPS Providers through which the Fund is available.

### Investing through mFund

While the Fund is admitted as an mFund product, individuals and superannuation funds only (or as otherwise advised)<sup>1</sup> will be able to make an initial and/or additional investment in the Fund through mFund using your ASX broker (or your financial adviser who uses a stockbroking service on your behalf).

### Cooling-off rights

If you invest in the Fund as a Retail Client (as defined in section 761G of the Corporations Act), you have 14 days from the earlier of 5 days after we issue units to you or receipt by you of a confirmation statement to have your investment repaid (cooling-off period). The amount repaid will be adjusted to take into account any transaction and administration costs and increase/decrease in the value of your investment.

Your right to be repaid during this cooling-off period does not apply:

- where your units have been issued due to a reinvestment of your distribution;
- if you are a Wholesale Client;
- if you invested through an IDPS Provider; or
- if you have exercised your rights as a unitholder in the Fund.

To have your investment repaid, please write to us at the address detailed on page 1 of this PDS setting out your account details and stating that you wish to redeem your holding.

### Complaints resolution

An internal complaints handling procedure has been established by Aberdeen. Complaints can be made in writing and forwarded to the Aberdeen Client Service team.

Alternatively, you can contact the Aberdeen Client Service team by phone on 1800 636 888 (Australian Investors), 0800 446 439 (New Zealand Investors) or +61 2 9950 2853 (if calling from outside Australia or New Zealand). We will acknowledge any complaint in writing and use reasonable endeavours to deal with or resolve your complaint within 45 days.

Aberdeen is a member of the Financial Ombudsman Service ('FOS'). This is an independent dispute resolution service. If you are not satisfied with our handling of your complaint, you can contact FOS on 1300 780 808 or +61 3 9613 7366 if calling from outside Australia.

If you are investing through an IDPS Provider, the enquiries and complaints should be directed to the operator of the service.

## 9. Other information **A**

### Continuous disclosure documents

The Fund may be subject to certain regular reporting and disclosure obligations. Copies of documents lodged with ASIC in relation to the Fund may be obtained from, or inspected at, any ASIC office.

You may obtain a copy of the following at our website (in accordance with ASIC's good practice guidance for website disclosure) or from us free of charge on request (where relevant):

- the Fund's annual financial report most recently lodged with ASIC;
- any half-yearly financial reports lodged with ASIC by the Fund after lodgement (where applicable);
- any continuous disclosure notices given by the Fund after that date of lodgement of that annual report; and
- any other material updates.

### Updated information

Information in this PDS and the terms of your investment are subject to change from time-to-time. In the case of material changes we will give notice to unitholders in the time-frames provided for in the relevant legislation. Updated information that is not materially adverse can be obtained by:

- Contacting your financial adviser;
- Contacting your IDPS Provider (for indirect investors);
- Visiting our website, [www.aberdeenasset.com.au](http://www.aberdeenasset.com.au); and/or
- Calling the Aberdeen Client Service team by phone on 1800 636 888 (Australian Investors), 0800 446 439 (New Zealand Investors) or +61 2 9950 2853 (if calling from outside Australia or New Zealand).
- Visiting [www.mFund.com.au](http://www.mFund.com.au) (mFund investors only).

**A** You should read the important information about 'Other information' in section 5 of the Additional Information Booklet before making a decision to invest in the Fund. Go to:  
<http://www.aberdeenasset.com.au/en/australia/how-to-invest>  
This information may change between the time you read this PDS and the day you sign the Application Form.

1. Under certain circumstances, investors other than individuals and superannuation funds may be able to invest in the Fund through mFund. Please contact the Aberdeen Client Service team for further information.